

# Cooperative Returns

A symbol of our strong partnership



The better Capital Farm Credit does financially, the more tangible the benefits we can pass to our customers who choose us as their financial partner. Our members own the cooperative and share in the earnings through our patronage dividend program, with benefits that include:

- A return of your share of the earnings
- Reduction of your borrowing cost
- Allocated equities recorded in your name for future disbursement consideration

Your share of the cooperative return is based on your contributions to the earnings of the association. Since 2006, Capital Farm Credit's combined cash returned and allocated equities for members, through our patronage dividend program, is more than \$1.75 billion.

- This total cooperative return represents 96% of our total earnings for this period
- Cash and allocated equities paid back returned an average of about 24% of the interest paid by our members
- The impact of cash and allocated equities paid effectively reduced the average cost of borrowing for our members by approximately 1.38%

Detail of our historical cooperative return program since 2006 is shown below.

| Calendar Year | Total Cooperative Return | Return as % of Total Earnings | Cash Paid     | Equities Allocated | Allocated Equities Paid* | % of Interest Paid** | Impact on Average Rate** |
|---------------|--------------------------|-------------------------------|---------------|--------------------|--------------------------|----------------------|--------------------------|
| 2006-2010     | \$404,497,000            | 91.6%                         | \$140,136,000 | \$264,361,000      | \$264,361,000            | 26%                  | -1.73%                   |
| 2011          | \$126,602,000            | 99.8%                         | \$38,400,000  | \$88,202,000       | \$88,202,000             | 47%                  | -2.64%                   |
| 2012          | \$138,334,000            | 99.0%                         | \$42,133,000  | \$96,201,000       | \$0                      | 16%                  | -0.86%                   |
| 2013          | \$144,125,000            | 99.5%                         | \$65,477,000  | \$78,648,000       | \$0                      | 25%                  | -1.26%                   |
| 2014          | \$142,065,000            | 98.6%                         | \$71,995,000  | \$70,070,000       | \$0                      | 26%                  | -1.30%                   |
| 2015          | \$137,631,000            | 98.8%                         | \$56,746,000  | \$80,885,000       | \$0                      | 19%                  | -0.94%                   |
| 2016          | \$135,000,000            | 89.3%                         | \$57,170,000  | \$77,830,000       | \$0                      | 17%                  | -0.86%                   |
| 2017          | \$163,847,000            | 97.1%                         | \$77,506,000  | \$86,341,000       | \$0                      | 21%                  | -1.11%                   |
| 2018          | \$184,587,000            | 97.2%                         | \$87,543,000  | \$97,044,000       | \$0                      | 22%                  | -1.20%                   |
| 2019          | \$176,537,000            | 97.5%                         | \$88,550,000  | \$87,987,000       | \$0                      | 21%                  | -1.18%                   |
| <b>Total</b>  | <b>\$1,753,225,000</b>   | <b>96.0%</b>                  |               |                    |                          | <b>24%</b>           | <b>-1.38%</b>            |

\*The return of Allocated Equities is at the sole discretion of the Board of Directors and subject to regulatory restrictions and is presently on a 7-9 year revolvment. Past performance is not a guarantee of future payouts.

\*\*The figures in these columns are based on the total of "Cash Paid" and "Allocated Equities Paid."

The above calculations do not account for time value of money. This material is prepared for informational purposes only and is not intended to provide, and should not be relied on for, tax, legal or accounting advice.

For more information about our cooperative return program, visit <http://www.capitalfarmcredit.com/aboutus/patronage>